

**Mercantile Bank Holdings Limited and its subsidiaries
("the Group")
Unaudited bi-annual disclosure
31 December 2008**

Disclosure in terms of the Banks Act, Regulation 43

1. Basis of compilation

The following information is compiled in terms of Regulation 43 of the Banks Act 1990 (as amended) the ("Regulations"), which incorporates the Basel II Pillar Three requirements on market discipline.

All disclosures presented below are consistent with those disclosed in terms of International Financial Reporting Standards ("IFRS") unless otherwise stated. In the main, differences between IFRS and information disclosed in terms of the Regulations relate to the definition of capital and the calculation and measurement thereof.

These disclosures have been prepared in compliance with the Group's disclosure policy.

2. Scope of reporting

This report covers the consolidated results of Mercantile Bank Holdings Limited and its subsidiaries ("the Group") for 31 December 2008.

Mercantile Bank Holdings Limited ("the Company") is a registered bank controlling and investment holding company. Its holding company is Caixa Geral de Depósitos S.A. ("CGD"), a company registered in Portugal.

The consolidated approach adopted for accounting purposes is consistent with the approach adopted for regulatory purposes. The descriptions and details of the entities within the Group are as follows:

Company name	Effective Holding %	Nature of business	Fully consolidated
LSM (Troyeville) Properties (Pty) Limited	100	Property holding	Yes
Mercantile Bank Limited	100	Banking	Yes
Mercantile Insurance Brokers (Pty) Limited	100	Insurance brokers	Yes
Mercantile Nominees (Pty) Limited	100	Nominee company	Yes
Mercantile Registrars Limited	100	Investment company	Yes
Portion 2 of Lot 8 Sandown (Pty) Limited	100	Property holding	Yes

There are currently no restrictions or other major impediments on the transfer of funds or capital within the Group.

3. Detailed disclosures

3.1 Credit risk

The Group has adopted the standardised approach to determine the capital requirement for credit risk on all portfolios. The Group does not intend to migrate to the internal ratings based approach for credit risk in the short-term.

The Group primarily advances funds to unrated counterparties. In the case of exposures to rated counterparties, the process of risk weighting these exposures is in accordance with the requirements of the Bank Regulations.

Table 3.1.1 Gross credit risk exposures

As at 31 December 2008

	Gross exposure	Risk-weighted exposure	Total capital required
	R'000	R'000	R'000
Portfolios			
SME Corporate	1,817,257	1,492,364	119,389
Sovereigns	247,141	-	-
Banks	1,759,632	351,981	28,158
Retail	716,655	307,224	24,578
SME Retail	1,570,104	1,186,947	94,956
Total	6,110,789	3,338,516	267,081

Table 3.1.2 Aggregate credit exposure after set off but before and after credit mitigation techniques

As at 31 December 2008

	Gross credit exposure after set off	Credit risk mitigation (1)	Credit exposure after risk mitigation
	R'000	R'000	R'000
Major types of credit exposure			
SME Corporate	1,817,257	105,766	1,711,491
Sovereigns	247,141	-	247,141
Banks	1,759,632	-	1,759,632
Retail	716,655	38,245	678,410
SME Retail	1,570,104	87,630	1,482,474
Total	6,110,789	231,641	5,879,148

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Table 3.1.2 Aggregate credit exposure after set off but before and after credit mitigation techniques (continued)

As at 31 December 2008

(1) Only inward guarantees and pledged investments and/or liquid funds are taken into account as credit risk mitigation. Inward guarantees are mainly received from CGD. Other forms of credit risk mitigation in the form of collateral is non-qualifying in terms of the Bank Regulations and is commented on below.

The Group uses on- and off- balance sheet netting to restrict its exposure to credit losses. When a client maintains both debit and credit balances with the Group and the Group enters into a netting agreement in respect of the relevant loans and deposits with the said counterparty, the Group may regard the exposure as a collateralised exposure in accordance with Regulation 23 of the Banks Regulations. As at 31 December 2008, the Group did not recognise any netting arrangements to reduce its credit risk exposures.

Policies and processes for collateral valuation and management

Dependent upon the risk profile of the customer, the risk inherent in the product offering and the track record/payment history of the client, varying types and levels of security are taken to mitigate credit related risks. These include inter alia pledges of investments, mortgage and notarial bonds, guarantees and cession of debtors. Various levels of security value are attached to the different categories of security offered by a client. The value of the security is reviewed regularly and the values are maintained on an electronic security register. The Group does not have any material concentration risk in respect of collateral used to mitigate credit risk. Clean or unsecured lending will only be considered for financially strong borrowers.

Table 3.1.3 Geographical distribution of credit exposure

As at 31 December 2008

Geographical area	On balance	Off balance	Derivative	Total
	sheet exposure	sheet exposure	instruments	
	R'000	R'000	R'000	R'000
South Africa	3,944,862	669,214	66,541	4,646,104
Other	1,430,172	-	-	1,430,172
- Africa	319	-	-	319
- Asia	1,628	-	-	1,628
- Australia	5,487	-	-	5,487
- Europe - CGD	1,351,058	-	-	1,351,058
- Other institutions	34,519	-	-	34,519
- North America	37,161	-	-	37,161
Total	5,375,034	669,214	66,541	6,110,789

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Table 3.1.4 Analyses of credit exposure based on industry sector
As at 31 December 2008

Industry sector	On balance sheet exposure	Off balance sheet exposure	Derivative instruments	Total
	R'000	R'000	R'000	R'000
Agriculture, hunting, forestry and fishing	11,385	69	333	11,787
Mining and quarrying	9,606	33	-	9,639
Manufacturing	460,636	59,184	5,330	525,150
Electricity, gas and water supply	4,075	58	12	4,145
Construction	254,358	152,740	403	407,501
Wholesale and retail trade, repair of specified items, hotel	387,160	108,558	6,504	502,222
Transport, storage and communication	44,674	3,385	138	48,197
Financial intermediation and insurance	2,113,400	657	44,786	2,158,843
Real estate	591,519	46,443	98	638,060
Business services	255,745	16,594	5,912	278,251
Community, social and personal services	21,792	125	9	21,926
Private households	684,591	53,799	421	738,811
Other	536,094	227,568	2,595	766,257
Total	5,375,035	669,213	66,541	6,110,789

Table 3.1.5 Derivatives exposing the bank to counterparty credit risk
As at 31 December 2008

Counterparty credit risk	Total derivative instruments	Maximum counterparty credit exposure
	R'000	R'000
Gross positive fair value	56,872	60,696
Current netting benefits	-	-
Netted current credit exposure (pre-mitigation)	56,872	60,696
Collateral value after haircut	-	-
Current exposure method	66,541	73,505
Credit exposure	20,322	18,623

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Table 3.1.6 Daily average gross credit exposure
For the year ended 31 December 2008

	Average gross credit exposure R'000
Summary of on-balance sheet and off-balance sheet credit exposure	
Asset class	
Liquid assets	1,913,479
Cash and cash equivalents - Rand denominated	367,302
Cash and cash equivalents - Foreign currency denominated	1,302,448
Negotiable securities	243,729
Gross loans and other advances	3,181,486
Current accounts	727,342
Credit card	22,409
Mortgage loans	1,435,783
Instalment sales and leases	332,922
Foreign currency loans	846
Other advances	662,184
Gross other assets	181,438
Investments	97,798
Derivative financial assets	83,640
On-balance sheet exposure	5,276,403
Guarantees	369,263
Committed undrawn facilities	231,607
Letters of credit	11,173
Off-balance sheet exposure	612,043
Total gross credit exposure	5,888,446

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Table 3.1.7 Impairments of loans and advances per geographical area
As at 31 December 2008

Impaired and past due loans and advances by geographical area

	South Africa Gross amount R'000	Other Gross amount R'000
Individually impaired loans and advances	133,120	-
Impairments for credit losses		
Portfolio impairments	19,768	-
Specific impairments	39,081	-
Interest in suspense	20,983	-
	79,832	-

Past due loans and advances

Category age analysis of loans and advances that are past due but not individually impaired

Past due for:	0 – 30 days R'000	31 - 60 days R'000	61 -90 days R'000	Total gross amount R'000
South Africa	19,778	9,144	342	29,264
Other	-	-	-	-

A financial asset is past due when the counterparty has failed to make a payment when contractually due and is based on appropriate rules and assumptions per product type. An impairment loss is recognised if and only if, there is objective evidence that a financial asset or group of financial assets is impaired. Impaired exposure relates to assets that are individually determined to be impaired at reporting date.

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Table 3.1.8 Reconciliation of changes in specific and portfolio impairments
For the year ended 31 December 2008

Impairments for credit losses

Reconciliation of credit impairment Balance sheet	Portfolio impairment R'000	Specific impairment R'000	Total R'000
Credit impairments: balance at the beginning of year	32,663	24,524	57,187
Movements for the year:	(12,895)	14,557	1,662
Credit impairments: balance at the end of year	19,768	39,081	58,849
Interest in suspense at end of year	-	20,983	20,983
Credit impairments: balance at the end of year (including interest in suspense)	19,768	60,064	79,832

Table 3.1.9 Write-offs and recoveries reflected in the income statement
For the year ended 31 December 2008

	South Africa R'000
Net credit losses on loans and advances	
Movements for the year:	
Bad debts recovered	(902)
Net impairments raised	7520
Net credit losses	6,618

3.2 Operational risk

The Group currently holds R53,6 million in operational risk capital in terms of the standardised approach for the calculation of this capital.

3.3 Market risk

The portfolios that are subject to market risk are foreign exchange, equity positions and interest rate contracts, where the standardised approach is applied.

Table 3.3 Banks capital requirements for the identified market risk
As at 31 December 2008

	Total R'000
Market risk	
Interest rate products	317,159
Equity positions	2,105
Foreign exchange positions	371
Total	319,635

3.4 Equity positions

Investments consist of unlisted and listed equity investments and have been designated as available -for-sale.

Table 3.4.1 Equity investments
As at 31 December 2008

	Type	Carrying amount R'000	Fair value R'000	Capital requirement R'000
Investments				
Listed	Shares	12,003	12,003	1,140
Unlisted	Shares	2,367	2,367	228
		14,370	14,370	1,368

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Table 3.4.2 Realised and unrealised gains on equity investments
 For the year ended 31 December 2008

	Total
	R'000
Realised cumulative gains and losses in profit and loss	
Listed	9,837
Unlisted	-
	9,837
Unrealised cumulative gains and losses recognised directly in equity	
Listed	12,082
Unlisted	1,658
	13,740

3.5 Liquidity risk

The table below summarises assets and liabilities of the Group into relevant maturity groupings, based on the remaining period to the contractual maturity at balance sheet date:

Table 3.5 Liquidity maturity analyses
 As at 31 December 2008

	Assets	Liabilities	Total
	R'000	R'000	mismatch
			R'000
Maturing up to one month	1,894,158	3,008,043	(1,113,885)
Maturing between two and three months	518,300	591,013	(72,713)
Maturing between four months and six months	322,211	509,066	(186,855)
Maturing between seven months and twelve months	181,561	505,792	(324,231)
Maturing after one year	2,699,350	17,152	2,682,198
Non-contractual	301,195	1,285,709	(984,514)
	5,916,775	5,916,775	-

3.6 Interest rate risk

Interest rate sensitivity analyses

For regulatory purposes, the assessment and measurement of interest rate risk is based on the accumulated impact of interest rate sensitive instruments resulting from a parallel movement of plus or minus 200 basis points on the yield curve.

In addition, the impact on equity and profit and loss resulting from a change in interest rates is calculated monthly based on management’s forecast of the most likely change in interest rates.

The table below reflects the Group’s annual net interest income sensitivity for a 200 basis point increase or decrease in interest rates, while all other variables remain constant. The impact is mainly attributable to the Group’s exposure to interest rates on its capital position and lending and borrowings in the banking book.

Table 3.6 Net interest income sensitivity

As at 31 December 2008

	Impact on economic value of equity R'000	Impact on net interest income for twelve months R'000
Net interest income sensitivity		
Interest rate increase (200bps increase)	34,155	34,155
Interest rate decrease (200bps decrease)	(34,155)	(34,155)

3.7 Capital management

Table 3.7.1 Capital structure and regulatory capital adequacy
As at 31 December 2008

	Mercantile Bank Holdings Limited Group R'000	Mercantile Bank Limited Company R'000
Primary share capital		
Qualifying primary capital and reserve funds and deductions		
Issued primary share capital	31,817	124,969
Ordinary shares	31,817	124,969
Primary unimpaired reserve funds	1,161,789	1,365,064
Share premium	1,170,753	1,358,330
Other reserves	(12,752)	6,734
Other capital reserve fund	3,788	-
Total primary share capital and unimpaired reserve funds, before deductions, specified approved amounts and non qualifying amounts	1,193,606	1,490,033
Deductions against primary share capital and primary unimpaired reserve funds	85,751	332,820
Accumulated losses	8,857	255,926
Other deductions - Intangible assets - computer software	76,894	76,894
Net qualifying primary share capital and reserve funds	1,107,855	1,157,213
Qualifying secondary capital and reserve funds		
Secondary unimpaired reserve funds	50,581	18,418
Revaluation surplus	32,197	34
General allowance for credit impairment, after deferred tax	18,384	18,384
Total secondary capital and unimpaired reserve funds before deductions and non qualifying amounts	50,581	18,418
Net qualifying secondary capital and reserve funds	50,581	18,418
Aggregate amount of qualifying primary and secondary capital and reserve funds and qualifying tertiary capital	1,158,436	1,175,631
Capital adequacy ratio	27.42%	27.32%
Primary capital	26.23%	26.89%
Secondary capital	1.19%	0.43%

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3.7.2 Total risk weighted exposure and required regulatory capital

As at 31 December 2008

	Mercantile Bank Holdings Limited Group		Mercantile Bank Limited Company	
	Total risk weighted exposure	Minimum regulatory capital	Total risk weighted exposure	Minimum regulatory capital
	R'000	R'000	R'000	R'000
Total	4,224,330	401,311	4,303,814	408,862

The Group has documented its Internal Capital Adequacy Assessment Process (“ICAAP”), which was approved by the Board of Directors. Various direct, in direct and associated risks faced by the bank were evaluated as well as mitigating controls that are in place.

4. Financial performance and financial position

Information pertaining to the financial performance and financial position for the year ended 31 December 2008 has been publicly disclosed on SENS on 24 February 2009 and in the Group annual report for the financial year ended 31 December 2008.

5. Qualitative disclosures and accounting policies

The Regulations require that certain qualitative disclosures and statements on accounting policy be made. These required regulatory qualitative disclosures and statements on accounting policy were made in the Group annual report for the financial year ended 31 December 2008.

The above disclosures should be read in conjunction with these qualitative disclosures made in the risk management and control, corporate governance and statements on Group accounting policy contained in the Group annual report at 31 December 2008.